



## **ESSENDON FOOTBALL CLUB**

### **General Manager - Football**

Essendon Football Club is committed to our vision of being recognised as the most respected, inclusive and successful sporting club in the country, consistently setting the benchmark both on and off the field. We are currently seeking a **General Manager – Football** to ‘Don the Sash’ to join the Club’s Executive team and lead the football department.

#### **About the Role**

Reporting to the CEO, the General Manager – Football is responsible for providing executive leadership and management of both the men’s and women’s football programs and performance. The role is also a member of the Club’s Executive team and will be a strong role model and ambassador for the Club’s brand, strategic direction and achievement of our strategic objectives.

In this role, you will develop and drive the Club’s football philosophy, framework and systems to achieve consistent top 4 performance across the following areas:

- High Performance Culture & Leadership
- Football Development & Performance:
  - Strategic list management & recruiting
  - Football skills acquisition and development
  - Game style strategy & coaching
  - Player wellbeing & welfare
  - Teaching & learning practices
  - Physical Performance
  - Staff development & performance
  - Analytics, insights & innovation
- AFL, VFLM & VFLW Operations & Compliance Management
- Management and development of elite training facilities
- Overall management of the Club’s football investment and budget (including Total Player Payments)
- Internal and external stakeholder engagement

#### **What We’re Looking For**

To be considered for the role, candidates will have the following essential skills and experience:

- Extensive general management level experience, preferably of a high performance elite sporting team, but at least in an appropriate industry, with a satisfactory level of AFL or elite sport involvement
- Strong people manager who is passionate about building and maintaining high quality connections, strong engagement and can inspire teams to work as one in pursuit of achieving their shared vision
- Proven ability to ensure existence of, and adherence to, appropriate elite sports governance requirements, reporting and responsibility structures
- Ability to make decisions under pressure, work within tight time constraints, and work a wide array of hours within a varying time schedule to suit the seasonal priorities of the football season

- Ability to build relationships at all levels, create alignment and foster collaboration across and within teams
- Confident presenter who is comfortable in front of the media, thinking on their feet and engaging with a wide range of stakeholders
- High level of resilience and strong ability to manage self and lead others in and under extreme pressure
- Capability to manage and direct the balance between commercial demands, budgetary limits, investment requirements, and high performance sport demands on the playing group and delivering the Football Department vision
- Track record of having a growth mindset who embraces and inspires continued learning and development

**To Apply**

To apply, please email a cover letter along with your resume to [recruitment@essendonfc.com.au](mailto:recruitment@essendonfc.com.au). Position description is available by request.

**Applications close 8am, Monday 13 November 2017**

Please note that this role will be subject to background checks.