



HEAD OF LIST MANAGEMENT

ST KILDA FOOTBALL CLUB

Careers at St Kilda Football Club represent a unique opportunity in football. Our club fuses elite performance with the creative, progressive, and human centred spirit of St Kilda, our birthplace of 1873.

We value creativity, belonging and performance. We aim to connect people through inspiring football, thriving community and unique experiences that reflect what it is to represent the red, white and black.

As a proud AFL foundation club, we firmly believe we are heading in the right direction and we invite you to join us.

Reporting to the General Manager Football Operations we are seeking an experienced Head of List Management to oversee the playing list of the Club, including devising and implementing the list strategy, negotiating all player contracts, managing the acquisition and retention of players, management of the total player payments and working with the coaching and recruiting team on identification and acquisition of talent through the national draft, free agency/trades, international and alternate athletes and STKFC academies (father son/next generation).

In the role you will be responsible for:

- Managing key relationships with players, coaches and internal staff
- Managing and fostering strong key relationships with player managers, State talent managers and AFL staff
- Overhauling and overseeing the systems and processes of player and contract data storage and management for list management and recruiting
- Undertaking strategic planning for short, medium and long-term list management for the Club
- Managing the strategy of and adherence to the critical total player payments function
- Managing and negotiating contracts for all listed players and prospective players
- Overseeing the strategy, operations and recruitment of players via all available methods – draft, trade, free agency, academies, alternate/international athletes
- Retaining all required players of the club, including working closely with the leadership program, welfare and high-performance staff to ensure player aptitudes and needs are clearly understood and met
- Assisting the General Manager Football Operations to establish and manage clear cultural and high-performance standards for staff and players

What We're Looking For

To be considered for the role, candidates must possess the following essential skills and experience:

- Tertiary qualifications
- Experience in football as a player, coach and/or administrator
- Strategic in thinking and practice
- Drive to achieve high performance and set high standards
- Demonstrated ability to develop and maintain effective stakeholder relationships
- Demonstrated ability to negotiate agreements and implement strategy
- Ability to develop an engaged and high-performance team
- Advanced interpersonal, written and verbal communications
- Detail focus and a desire to drive efficient operations
- Embrace innovation and challenge the norm
- Ability to work autonomously and in a team environment
- A strong personal brand, including displaying well developed personal values, integrity and a commitment to professionalism and accountability
- Ability to manage multiple tasks and meet timelines in an effective and efficient manner
- Commitment to self-improvement and learning and development

To Apply

To express your interest, please submit your resume with a one-page cover letter to careers@saints.com.au by Friday, 6th July 2018.

Please note this role will require weekend work and may be subject to relevant pre-employment checks.